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# 2

# Prepaid EVERGREEN

# SPECIALS

## for 1937

FEB 12 1937

U. S. Department of Agriculture



### 10 Colorado BLUE SPRUCE TREES

Four years old, transplanted trees, 6 to 10 inches tall. Grown from seed collected from Blue trees in Colorado. The most popular of all ornamental evergreens.

POSTPAID .....

**\$1<sup>00</sup>**

### 50 EVERGREENS

All three and four years old, transplanted trees, 3 to 10 inches tall. 10 each of the following five varieties:

White Spruce, Scotch Pine,  
Austrian Pine, Engelmann Spruce,  
Douglas Fir.

All 50 trees, POSTPAID . **\$3<sup>00</sup>**

[No changes will be made in this offer except that one half of it (25 trees—5 of each variety) will be furnished for \$1.75 postpaid.]

— ALL TREES GUARANTEED TO LIVE —

# Western Maine Forest Nursery



# Keep Your Home Ever Beautiful .. with EVERGREENS



SCOTCH PINE



COLORADO BLUE SPRUCE

	Age	Size	Per 100	Per 25	Per 10	Per 5		Age	Size	Per 100	Per 25	Per 10	Per 5
American Arborvitae	5TT	6-12 in.	15.00	4.00	2.25	1.25	Red pine	4T	5-10 in.	5.00	1.50	.75	.40
Pyramidal Arborvitae	5TT	6-8 in.	20.00	5.50	3.00	1.65	Red pine	5TT	6-10 in.	10.00	2.75	1.50	.85
Red Cedar	5TT	8-10 in.	20.00	5.50	3.00	1.65	Scotch pine	4T	8-15 in.	8.00	2.50	1.25	.75
Plume Cypress	5TT	8-15 in.	20.00	5.50	3.00	1.65	Scotch pine	5TT	12-18 in.	12.00	3.50	2.00	1.15
Balsam Fir	4T	3-6 in.	10.00	2.75	1.50	.85	White pine	4T	4-10 in.	10.00	2.75	1.50	.85
Concolor fir	4T	4-8 in.	10.00	2.75	1.50	.85	Black Hill spruce	4T	2-4 in.	8.00	2.50	1.25	.75
Douglas fir	4T	4-8 in.	10.00	2.75	1.50	.85	Colorado blue spruce	5TT	5-10 in.	10.00	2.75	1.50	.85
Douglas fir	6TT	8-15 in.	15.00	4.00	2.25	1.25	Colorado blue spruce	6TT	8-12 in.	15.00	4.00	2.25	1.25
Fraser fir	5TT	4-8 in.	8.00	2.50	1.25	.75	Colorado blue spruce	6TT	10-15 in.	20.00	5.50	3.00	1.65
Fraser fir	5TT	6-12 in.	12.00	3.50	2.00	1.15	Engelmann spruce	4T	3-6 in.	8.00	2.50	1.25	.75
Nikko fir	4TT	3-6 in.	10.00	2.75	1.50	.85	Engelmann spruce	5TT	4-8 in.	10.00	2.75	1.50	.85
Canadian Hemlock	6TT	8-10 in.	20.00	5.50	3.00	1.65	Norway spruce	4T	5-10 in.	5.00	1.50	.75	.40
Canadian Hemlock	6TT	10-12 in.	30.00	8.00	4.50	2.50	Red spruce	4T	4-10 in.	8.00	2.50	1.25	.75
Pfitzer's Juniper	5TT	6-8 in.	20.00	5.50	3.00	1.65	Red spruce	5TT	5-10 in.	10.00	2.75	1.50	.85
Pfitzer's Juniper	6TT	8-10 in.	30.00	8.00	4.50	2.50	White spruce	4T	4-10 in.	5.00	1.50	.75	.40
European Larch	3T	6-12 in.	8.00	2.50	1.25	.75	White spruce	5TT	4-8 in.	8.00	2.50	1.50	.85
Austrian pine	4TT	4-8 in.	8.00	2.50	1.25	.75	Japanese Barberry		12-18 in.	10.00	2.75	1.50	.85
Mugho pine	5TT	4-8 in.	10.00	2.75	1.50	.85	Ibolium Privet		18-24 in.	10.00	2.75	1.50	.85

(Fifty trees at one-half the hundred price)

All prices on this page are F. O. B. Fryeburg, Maine. Orders shipped C. O. D. providing payment of one-half the amount accompanies the order. Shipping weights: (Approx.) 3 and 4 year, once transplanted trees, average 10 lbs. per 100 trees—5 year, twice transplanted trees average 30 lbs. per 100 trees—6 year, twice transplanted trees, average 35-50 lbs. per 100 trees.

Because of the rush in the spring caused by handling hundreds of orders during a very short season, the cost of handling a small order is as much as that of handling a large one. This makes it necessary for us to discontinue accepting orders for amounts totalling less than \$1.00.

## GET OUR GUIDE BOOK ON PLANTING

Our guide book to landscape design and gardening tells all about foundation plantings, boundary plantings, outdoor living rooms, borders, hedges, pools, rock gardens, rose gardens. Order this book today. The price is 15c, postpaid.

## A PART OF OUR 35 ACRES OF SMALL TREES



## Our Policy

of fair dealings with our customers has built our business from an output of 20,000 trees ten years ago to an output of over 2,000,000 trees in 1936.

We intend to stay in the nursery business, and we want all our customers to be satisfied in all their dealings with us. Therefore, we offer you only the best trees—trees that will live and grow.

## Our Guarantee

Every tree sold by us from this price list that does not live will be replaced absolutely free of charge. Notify us of the number of dead trees you have, if any, before October 1, 1937. Shipments of replacements will be made by parcel post or express, prepaid.

We do our part. YOU must do yours to make your trees live. Get them promptly from the express company or Post Office. Unpack and plant immediately.

DO NOT LET THE  
ROOTS DRY OUT

OUR TREES ARE *Guaranteed to Live* ... YET THEY COST YOU NO MORE!



DOUGLAS FIR



AUSTRIAN PINE



# VARIETIES AND DESCRIPTIONS OF OUR "GUARANTEED TO LIVE" EVERGREENS

**AMERICAN ARBORVITAE.** Also called White Cedar. Excellent for hedges and windbreaks. Dark green foliage. May be pruned back to any desired height. Prefers moist soil.

**PYRAMIDAL ARBORVITAE.** Columnar shape. Very popular for formal plantings. Grows to 15 to 20 feet. Rich soil.

**RED CEDAR.** Pyramidal shape. Valuable for formal work where height is needed. Good soil.

**PLUME CYPRESS.** Bright green foliage. Conical growth. Moist soil.

**BALSAM FIR.** Symmetrical, fragrant. Flat blue-green needles. Prefers medium to heavy soil and will thrive in shade.

**CONCOLOR FIR.** Blue-green needles. Pyramidal growth. Needs moist soil.

**DOUGLAS FIR.** Soft dark green to gray-blue needles. Rapid grower. Medium soil.

**FRASER FIR.** Shining dark green leaves with white bands underneath. Grows to about 70 feet. Medium to moist soil.

**NIKKO FIR.** One of the most satisfactory and ornamental firs; it forms a broad base pyramidal tree usually densely branched to the ground and with dark green lustrous foliage. Needs heavy soil and moderate shade. Height at maturity up to 120 ft.

**CANADIAN HEMLOCK.** Lacy, graceful foliage—easily pruned. Prefers shade, but will live in sunlight. Moist soil.

**PFITZER'S JUNIPER.** Broad, bushy habit. Grows in either shade or sun. Bluish-green foliage. Very popular for foundation work. Good soil.

**EUROPEAN LARCH.** Bright green feather foliage. Deciduous. Prefers moist soil. Slender, pyramidal form. Very fast growing.

**MUGHO PINE.** Dwarf, slow growing. Hardy everywhere except in wet soils.

**RED PINE.** Dense foliage, beautiful, long deep-green needles. Rapid growing. Will thrive in dry soil. Requires sunlight.

**SCOTCH PINE.** Rapid growing and very ornamental. Light gray-green foliage. Will grow in poor soil and adverse conditions. Good for screens where quick growth is desired.

**WHITE PINE.** The beautiful five-leaved pine of native Northeastern United States. Rapid grower. Prefers light sandy soil. Spreading limbs, but easily adapted to windbreaks and screens.

**BLACK HILL SPRUCE.** Very compact tree of pyramidal growth. Grows to a height of 20 to 30 feet. Prefers medium wet soil.

**COLORADO BLUE SPRUCE.** Ranges in shade from slightly blue-green to marvelous blue. The handsome ungrafted, short-leaved tree, native of Colorado. Grows in any soil. Prefers sunlight.

**ENGELMANN SPRUCE.** Leaves blue-green to steel-blue. Flowers purple. Fully as beautiful as the Colorado Blue Spruce but not as widely known. Good moist soil.

**NORWAY SPRUCE.** Graceful, symmetrical tree of rapid growth. Pendulous branches, dark green foliage. Makes excellent hedges and windbreaks. Will stand clipping and pruning. Prefers heavy soil and will grow in partial shade.

**RED SPRUCE.** Not unlike white spruce as to shape and size of branches, but reddish-green bark and dark green foliage. Slower growing than Norway spruce. Makes good hedges.

**WHITE SPRUCE.** Upright and symmetrical; light silvery-green foliage. Makes good hedges and windbreaks. Will stand clipping and pruning. Prefers heavy soil and will grow in partial shade.

## PLANTING AND CARE

To plant these small trees, use a trowel or shovel and make a hole large enough to accommodate the roots when they are well spread out. Put a little water in the hole, pack the earth around the roots, keeping them well spread. When the hole is filled, pack the earth down firmly so that no air can get to the roots to dry them out. Be very careful between the time you receive the trees and the time you plant them not to let the roots dry out. Dry roots are always fatal to an evergreen. If you are planting the trees in your garden to let them grow a few years to an evergreen. If you are planting the trees in their permanent locations, keep them about a foot apart. If you are not ready to put them in their permanent location at the end of two years, be sure to transplant them again, placing them two feet apart.

Norway Spruce



Black Hill Spruce



American Arborvitae



Pfitzer Juniper







**WESTERN MAINE FOREST NURSERY**  
**FRYEBURG, MAINE**

Shipping Date\_\_\_\_\_

[illegible]

WALTHAM SALESBOK CO., WALTHAM, MASS.

ORDER BLANK



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ONKAY TMO

10.03.5

JUN 1957

b6 b7C

91618

Shipping Date

## Index

kind of tree:

2 in  
each

02A

2000

All prices except special prepaid offers are T. O. B. Freeburg, Maine.  
 Fifty trees of the same kind and also may be bought at the 100 rate, five at the 10 rate.  
 Orders will be shipped C. O. D. providing a payment of half the amount accompanies the order.

2003 2002 2001 2000 1999 1998 1997 1996 1995 1994 1993 1992 1991 1990 1989 1988 1987 1986 1985 1984 1983 1982 1981 1980 1979 1978 1977 1976 1975 1974 1973 1972 1971 1970 1969 1968 1967 1966 1965 1964 1963 1962 1961 1960 1959 1958 1957 1956 1955 1954 1953 1952 1951 1950 1949 1948 1947 1946 1945 1944 1943 1942 1941 1940 1939 1938 1937 1936 1935 1934 1933 1932 1931 1930 1929 1928 1927 1926 1925 1924 1923 1922 1921 1920 1919 1918 1917 1916 1915 1914 1913 1912 1911 1910 1909 1908 1907 1906 1905 1904 1903 1902 1901 1900 1899 1898 1897 1896 1895 1894 1893 1892 1891 1890 1889 1888 1887 1886 1885 1884 1883 1882 1881 1880 1879 1878 1877 1876 1875 1874 1873 1872 1871 1870 1869 1868 1867 1866 1865 1864 1863 1862 1861 1860 1859 1858 1857 1856 1855 1854 1853 1852 1851 1850 1849 1848 1847 1846 1845 1844 1843 1842 1841 1840 1839 1838 1837 1836 1835 1834 1833 1832 1831 1830 1829 1828 1827 1826 1825 1824 1823 1822 1821 1820 1819 1818 1817 1816 1815 1814 1813 1812 1811 1810 1809 1808 1807 1806 1805 1804 1803 1802 1801 1800 1799 1798 1797 1796 1795 1794 1793 1792 1791 1790 1789 1788 1787 1786 1785 1784 1783 1782 1781 1780 1779 1778 1777 1776 1775 1774 1773 1772 1771 1770 1769 1768 1767 1766 1765 1764 1763 1762 1761 1760 1759 1758 1757 1756 1755 1754 1753 1752 1751 1750 1749 1748 1747 1746 1745 1744 1743 1742 1741 1740 1739 1738 1737 1736 1735 1734 1733 1732 1731 1730 1729 1728 1727 1726 1725 1724 1723 1722 1721 1720 1719 1718 1717 1716 1715 1714 1713 1712 1711 1710 1709 1708 1707 1706 1705 1704 1703 1702 1701 1700 1699 1698 1697 1696 1695 1694 1693 1692 1691 1690 1689 1688 1687 1686 1685 1684 1683 1682 1681 1680 1679 1678 1677 1676 1675 1674 1673 1672 1671 1670 1669 1668 1667 1666 1665 1664 1663 1662 1661 1660 1659 1658 1657 1656 1655 1654 1653 1652 1651 1650 1649 1648 1647 1646 1645 1644 1643 1642 1641 1640 1639 1638 1637 1636 1635 1634 1633 1632 1631 1630 1629 1628 1627 1626 1625 1624 1623 1622 1621 1620 1619 1618 1617 1616 1615 1614 1613 1612 1611 1610 1609 1608 1607 1606 1605 1604 1603 1602 1601 1600 1599 1598 1597 1596 1595 1594 1593 1592 1591 1590 1589 1588 1587 1586 1585 1584 1583 1582 1581 1580 1579 1578 1577 1576 1575 1574 1573 1572 1571 1570 1569 1568 1567 1566 1565 1564 1563 1562 1561 1560 1559 1558 1557 1556 1555 1554 1553 1552 1551 1550 1549 1548 1547 1546 1545 1544 1543 1542 1541 1540 1539 1538 1537 1536 1535 1534 1533 1532 1531 1530 1529 1528 1527 1526 1525 1524 1523 1522 1521 1520 1519 1518 1517 1516 1515 1514 1513 1512 1511 1510 1509 1508 1507 1506 1505 1504 1503 1502 1501 1500 1499 1498 1497 1496 1495 1494 1493 1492 1491 1490 1489 1488 1487 1486 1485 1484 1483 1482 1481 1480 1479 1478 1477 1476 1475 1474 1473 1472 1471 1470 1469 1468 1467 1466 1465 1464 1463 1462 1461 1460 1459 1458 1457 1456 1455 1454 1453 1452 1451 1450 1449 1448 1447 1446 1445 1444 1443 1442 1441 1440 1439 1438 1437 1436 1435 1434 1433 1432 1431 1430 1429 1428 1427 1426 1425 1424 1423 1422 1421 1420 1419 1418 1417 1416 1415 1414 1413 1412 1411 1410 1409 1408 1407 1406 1405 1404 1403 1402 1401 1400 1399 1398 1397 1396 1395 1394 1393 1392 1391 1390 1389 1388 1387 1386 1385 1384 1383 1382 1381 1380 1379 1378 1377 1376 1375 1374 1373 1372 1371 1370 1369 1368 1367 1366 1365 1364 1363 1362 1361 1360 1359 1358 1357 1356 1355 1354 1353 1352 1351 1350 1349 1348 1347 1346 1345 1344 1343 1342 1341 1340 1339 1338 1337 1336 1335 1334 1333 1332 1331 1330 1329 1328 1327 1326 1325 1324 1323 1322 1321 1320 1319 1318 1317 1316 1315 1314 1313 1312 1311 1310 1309 1308 1307 1306 1305 1304 1303 1302 1301 1300 1299 1298 1297 1296 1295 1294 1293 1292 1291 1290 1289 1288 1287 1286 1285 1284 1283 1282 1281 1280 1279 1278 1277 1276 1275 1274 1273 1272 1271 1270 1269 1268 1267 1266 1265 1264 1263 1262 1261 1260 1259 1258 1257 1256 1255 1254 1253 1252 1251 1250 1249 1248 1247 1246 1245 1244 1243 1242 1241 1240 1239 1238 1237 1236 1235 1234 1233 1232 1231 1230 1229 1228 1227 1226 1225 1224 1223 1222 1221 1220 1219 1218 1217 1216 1215 1214 1213 1212 1211 1210 1209 1208 1207 1206 1205 1204 1203 1202 1201 1200 1199 1198 1197 1196 1195 1194 1193 1192 1191 1190 1189 1188 1187 1186 1185



# UNSOLICITED LETTERS FROM CUSTOMERS

"Permit me to thank you very kindly for your rather exceptional generosity in replacing my entire order of last Spring. I had no right to expect this, and was certainly quite agreeably surprised to be told that you were going to replace the entire lot. I want you to know that I highly appreciate the gift. Because it is just that.

"Practically all my tree losses last Summer were due to the extreme heat and not on account of any weakness on the part of the trees. Your trees have been, as I believe I told you before, the finest and hardest I have ever planted—and now I will think all the more of them and of you and your Nursery. Again let me thank you.

P. A. Tibesar, Rollingstone, Minn., Nov. 20, 1936

"Received shrubs this morning, seemed to be in fine shape. Will try to order some more from you in the Spring."

C. M. Carden, Cave City, Ky., Oct. 19, 1936

"The trees arrived in splendid shape. They are beauties and look like there will be no question about their growing. Thank you."

O. F. Fidler, Vincennes, Indiana, May 12, 1936

For several years, yes, for 10 years or longer, I have yearly received some small order from your nursery. All the plants I have ever received from you, are the finest money can buy—I lost but one blue spruce, last Spring's shipment—my fault, lime condition of the spot where I planted same."

Leo W. Esser, Pittsburgh, Penna.

"Received the Pine Seedlings and want to congratulate you on the care and efficiency with which they were packed and shipped. They came in excellent condition, and I feel quite sure they ought to work out satisfactorily."

M. L. Mendell, New York City, April 24, 1936

"Referring to the 10 little trees and booklet I ordered early this month, I want to say that all were received in good shape. The trees were exceptionally well packed and all had good root systems. I am very well satisfied with the transaction. Hope sometime to have a larger order for you."

William L. Rhoads, Birdsboro, Penna, Oct. 16, 1936

"Just received your Blue Spruce Tree. I am very much pleased with your kindness and also well pleased with the tree. It will be a pleasure to me to recommend you to others."

M. Kuehl, Scotland, Conn., May 11, 1936

"Just to acknowledge receipt of trees replacing ones lost during the Summer. I feel you were more than generous under the existing circumstances and hope that whatever future business we may have will be a more profitable transaction for you."

Ada M. Robertson, Detroit, Mich., Oct. 19, 1936

"Received your trees in good shape and am well pleased."

G. Mead, Pontiac, Mich.

"My 10 Blue Dwarf Evergreens also Balsam Fir arrived in very good condition. They already have a nice new growth started. I am more than pleased with them. Thanks for your company for enabling me to make such a lovely foundation planting at so small a cost."

Mrs. H. B. Horn, Canton, N.Y., May 11, 1936

"The little blue spruce trees arrived yesterday in fine shape and am well pleased with them."

R. W. Hort, Ukiah, California, April 15, 1936

"The trees arrived in very fine condition, have set them out, and think the stock is excellent."

O. W. Vogt, Saginaw, Mich., April 19, 1936

"The package of trees arrived in perfect condition."

Earl P. Schell, Herkimer, N. Y., May 18, 1936

"Received the trees several days ago and they were larger than I expected. I have ordered from you several times and believe you folks give better service and more for the money than any one I've had dealings with."

M. T. Grady, Lubbock, Texas.

"Our ten small Colorado Blue Spruce arrived Saturday and we are very pleased with them and their condition on arrival."

Arthur Unwin, Flint, Michigan, May 4, 1936

## WESTERN MAINE FOREST NURSERY

### FRYEBURG, MAINE